

Message Text

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ACTION NEA-05

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P R 030330Z APR 74

FM AMCONSUL LAHORE

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC PRIORITY 9949

AMEMBASSY ISLAMABAD PRIORITY

AMCONSUL KARACHI

AMEMBASSY OTTAWA

UNCLAS LAHORE 0507

FOR HENDERSON, SAID/OIM/DIBA

E.O. 11652: N/A

TAGS: BEXP, BTRA, PK

SUBJECT: LOCOMOTIVES AND OTHER SALES TO PWR

REF: A. STATE 46114

B. ISLAMABAD 3026

SUMMARY: GOP LOCOMOTIVE PURCHASING MISSION PLANS TO VISIT US IN MID-APRIL TO EXPLORE FINANCING POSSIBILITIES. SENIOR MEMBER OF MISSION PLANS TO REMAIN IN US FOR 2 TO 3 WEEKS TO STUDY NEW RAILROAD DESIGNS AND PRODUCTS WHICH PWR MAY WISH TO BUY. ACTION REQUESTED: THAT USDOC PROVIDE FACILITATIVE ASSISTANCE TO M.A. AZIZ OF PAKISTAN RAILWAY BOARD. END SUMMARY.

1. MR. M.A. AZIZ, MEMBER, PAKISTAN RAILWAY BOARD, INFORMED US HE WILL LEAVE LAHORE APRIL 5 TO ACCOMPANY GOP PURCHASING MISSION TO CANADA AND US. MISSION WILL BE HEADED BY GOP FINANCE SECRETARY GENERAL A.G.N. KAZI, AND IS INTERESTED PRIMARILY IN ARRANGING FINANCING FOR 59 LOCOMOTIVES. PAKISTAN EMBASSIES IN OTTAWA AND WASHINGTON ARE ARRANGING APPOINTMENTS (AZIZ SAID PAK UNCLASSIFIED

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EMBASSY WASHINGTON HAD BEEN SPECIFICALLY DIRECTED TO

ARRANGE APPOINTMENT WITH EXIM).

2. AFTER MISSION HAS COMPLETED WORK (ESTIMATED 2-3 DAYS IN EACH CAPITAL), AZIZ WISHES TO BREAKNOFF AND SPEND AW OR 3 WEEKS IN US TO EXPLORE POSSIBILITIES FOR OTHER PRODUCTS PWR MAY WISH TO PURCHASE. HE WILL BEGIN WITH SESSION IN NEW YORK WITH GENERAL ELECTRIC TO DISCUSS PACKAGE OF SPARE PARTS URGENTLY NEEDED BY PWR. (A MR. SORCI OF GE IS CURRENTLY IN LAHORE. HE PLANS TO RETURN TO HIS OFFICE BY APRIL 16, AND MEET MR. AZIZ IN NEW YORK. SORCI'S OFFICE IN TRANSPORTATION SALES, GE INTERNATIONAL SALES DIVISION, 159 MADISON AVENUE, NYC: TELEPHONE -- 212-750-4517. IN SORCI'S ABSENCE, EITHER MR. TURER -- SEE REFTTEL A -- OR MR. AUDET MAY BE CONTACTED.)

3. FOLLOWING HIS DISCUSSION WITH GE, AZIZ WISHES TO TAKE LOOK AT "LEVITATION" SYSTEM REPORTEDLY BEING STUDIED AND IMPLEMENTED (?) BY AMERICAN RAILROADS. IN ADDITION HE WOULD LIKE TO MEET GENERAL MOTORS AND ALCO OFFICIALS, AS WELL AS OFFICIALS OF ANY OF THOSE COMPANIES WHICH WERE REPRESENTED ON RAILWAY EQUIPMENT TRADE MISSION TO PAKISTAN IN APRIL 1973 WHO MIGHT BE INTERESTED IN TALKING TO HIM. HOWEVER, BEFORE ANY FIRM PLANS ARE MADE FOR HIM, HE WOULD LIKE TO DISCUSS POSSIBLE PROGRAM WITH HENDERSON. THIS REGARD, HE WOULD APPRECIATE IT IF HENDERSON WOULD INFORM PAK EMBASSY OTTAWA OF FEASIBILITY OF HIS PROPOSALS BEFORE HE ARRIVES IN US. (AS LEADER OF RAILWAY TRADE MISSION AND OF ELECTRIC POWER TRADE MISSION LAST MONTH, HENDERSON MET AZIZ IN LAHORE.

4. ACTION REQUESTED: THAT USDOC ARRANGE WORTHWHILE ITINERARY FOR AZIZ, GETTING IN TOUCH WITH HIM AS REQUESTED ABOVE. IN VIEW OF LIKELY AUTHORITY OF KAZI TO EXPLORE FINANCING FOR OTHER GOP PURCHASES, HENDERSON MAY WISH TO CONTACT PAKISTAN EMBASSY WASHINGTON TO LEARN MORE ABOUT MISSION.
GRIFFIN

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